

## Fostering Community Partnerships to Improve School Health & Well-Being

Missouri Coordinated School Health Conference December 2020



#### Webinar Objectives

- Understand school-based health care partnerships
- Recognize the importance of strong partnerships for the WSCC model
- Prepare for developing & maintaining quality, sustainable community partnerships
- Incorporate lessons learned from existing school-based health care partnerships



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## Show-Me School-Based Health Alliance of MO

**Mission:** We support communities in building and sustaining quality school-based health programs.



Access to Resources & Best Practices



**Target Audience** 



School districts, community stakeholders, and the healthcare providers that serve them.

**Technical Assistance** 









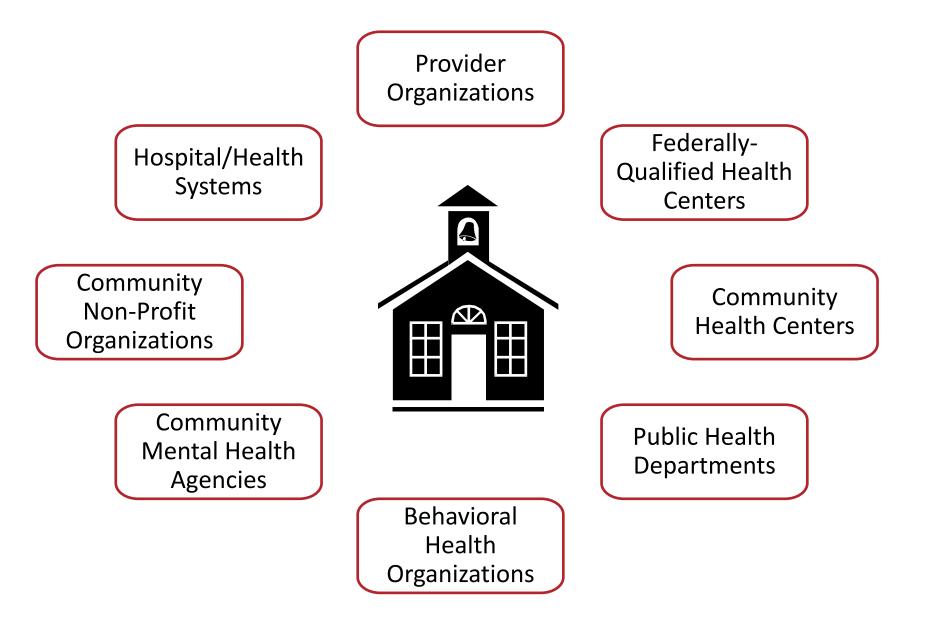
#### What is a School-Based Health Program?

A school-based health program is a shared commitment between a community's schools and health care organizations to support students' health, well-being, and academic success by providing preventative, early intervention, and treatment services where students are - in school.



National School-Based Health Alliance

#### School-Based Health Program Partnerships: Sponsoring Organizations





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#### Why Strong Partnerships

"The WSCC Model responds to the call for greater alignment, integration, and collaboration between health and education to improve each child's cognitive, physical, social, and emotional development."

-ASCD & CDC on WSCC Model



#### Why Strong Partnerships

"Enduring partnerships with school and community stakeholders create fully engaged and accountable partners who provide the spark of leadership that catalyzes resources, patrons, and institutions."

-National School-Based Health Alliance



## What Do Strong Partnerships Look Like?

#### A strong partnership includes:

- Shared vision for student success
- Shared outcomes and common goals
- Integration of applicable policies, procedures, and structures
- Partner staff being part of the school environment – involvement in committees or assessment teams as appropriate



Belton School District SBHC ribbon-cutting in partnership with HCA Southland Clinic



## What Do Strong Partnerships Look Like?

#### **Characteristics of strong partnerships:**

- Resourceful
- Transparent
- Knowledgeable
- Grass-roots & grass-tops

#### **Qualities of strong partnerships:**

- Collective, shared vision
- Clear roles & responsibilities
- Mutual respect
- Shared decision-making



## Different Types of Community Partners

# St. Louis Public Schools Foundation – Guide for Effective School & Community Partnerships

**Community Supporter** 

- Gives money, resources, and/or onetime or infrequent presentations to students or staff
- Does NOT directly interact with students

Strategic Partner

- In the building on a regular, ongoing basis
- Engages in programming that meets a school need
- May directly interact with students
- MOU is always needed



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#### **Developing Partnerships**

- Needs assessment
  - Understand the needs of your students & community
  - Evaluate existing partnerships & other community resources



#### **Needs Assessment**

- Understand the needs of your students & school community
  - Special Health Care Needs Survey
  - Student Encounters & Outcomes Survey
  - <u>Centers for Disease Control & Prevention School Health Index</u>
  - <u>American Academy of Pediatrics HATS</u>
  - <u>Health Equity Works The Healthy Schools Toolkit</u>
- Evaluate existing partnerships & other community resources



#### **Developing Partnerships**

- Needs assessment
  - Understand the needs of your students & community
  - Evaluate existing partnerships & other community resources
- Identify a partner to meet your needs
  - Expansion of existing partnerships
  - Formal Request for Proposals (RFP)



## Request for Proposals (RFPs)

- Most school district policies require some type of competitive process for services over a certain amount
- Provides the opportunity to many potential partners—giving all the chance to submit a proposal
- School districts can be very specific about their needs and thus identify the best partner



## Key Considerations for RFPs

- How they will serve students (hours, location/facilities required, recruitment & referral process)
- Finance/sustainability plan
- Evaluation plan & expected outcomes
- Proposed timeline
- Other partners/collaborators

\*\*Note: These are in addition to your school district's procurement requirements.



#### **Developing Partnerships**

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- Identify a partner to meet your needs
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  - Formal Request for Proposals (RFP)
- Develop a relationship that meets your needs & legal requirements
  - Complete an MOU
  - Define data sharing requirements



## Memorandum of Understanding (MOU)

- Establishes the relationship between collaborating partners
- Formalizes commitments and agreement regarding services provided
- MOU = Contract = Agreement
- Both parties need a lawyer to evaluate
- Do NOT copy someone else's agreement



## **Considerations for MOU Development**

- Purpose
- Responsibilities of all parties
- Billing and compensation
- Confidentiality
- Termination provisions
- Procurement
- Amendment
- Notice of failure to perform
- Scope of agreement

- Assignment
- Duration of Contract
- Funds accountability and accounting
- Liability
- Security
- Third Party Beneficiary
- Scope of contract
- Facility usage
- Notice
- Signatures



## **Data Sharing Guidelines**

- Both parties' legal teams must come to agreement about what data will be shared with whom when and how
- Explicitly acknowledge data shared between the partner and the school district in the MOU
- In general
  - Sharing of data in aggregate or de-identified is OKAY without additional consent from parents/guardians
  - Sharing of data specific to a student requires additional consent form completion by parents/guardians



#### Maintaining Partnerships

- Identify a point person for both parties & form a team of advisors to convene periodically
- Develop a communication plan
- Joint marketing & promotion
- Leverage policies & procedures to define processes
- Define what success looks like & develop an evaluation plan to measure



## **Develop a Communication Plan**

- Types of communication:
  - Referral process to coordinate care
  - Policy & procedure development & periodic review/updates
  - Emergent programmatic challenges or health issues/threat
  - Day-to-day sharing of information

- Communication tools:
  - Periodic, standing meetings weekly, bi-weekly, monthly, quarterly or may be part of existing wellness committee meeting
  - Adding SBH program staff and/or school nurses to newsletters/memos
  - Policy & procedures for referrals, health issues/threats, etc.



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#### Case Study: Parkway Oral Health Initiative

#### **TEAMS Process & HATS Assessment**





#### Case Study: Parkway Oral Health Initiative

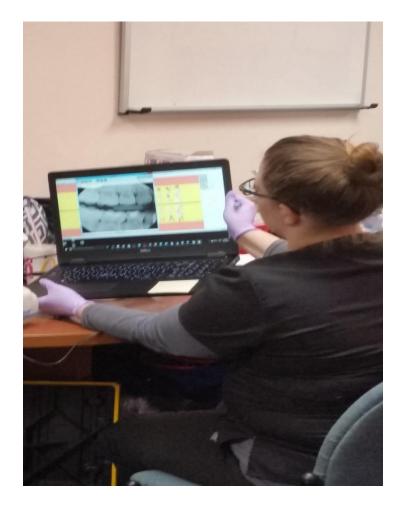
#### **TEAMS Process & HATS Assessment**





#### Case Study: Parkway Oral Health Initiative

#### **TEAMS Process & HATS Assessment**







Case Study: Carl Junction Partnership to Improve Student, Staff, and Community Health

- School nurses conducted a health needs assessment and identified a staggering number of school nurse visits in May – July 2013
- Developed School Health Advisory Council in Sept. 2013
- Released an RFP in Feb. 2014
- Freeman Health System responded in a creative way to meet the needs of the district and partnership began in Aug. 2014



### Case Study: Carl Junction Partnership to Improve Student, Staff, and Community Health





#### Case Study: Carl Junction Partnership to Improve Student, Staff, and Community Health







#### **National School-Based Health Alliance**

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#### Show-Me School-Based Health Alliance of MO

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